# ADEPT £23 million Live Labs Programme Review

Peter Sumpton – Marketing Consultant (Host)

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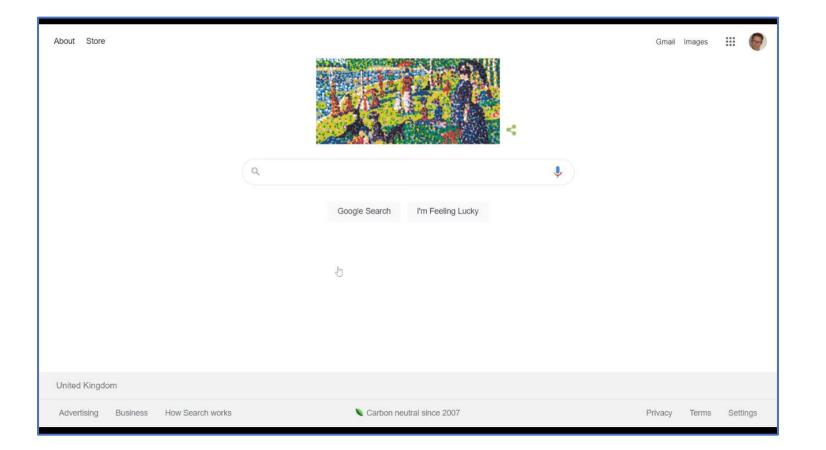
March 2022





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#### The BBA



For over 50 years, we've been helping the construction and manufacturing industries **build confidence** in the solutions designed, created and implemented **throughout the entire supply chain**.

The BBA develops **long-term partnerships** with clients and associations to enable **continued growth in both the UK and Global marketplaces**, while remaining reassuringly impartial.

As a for-profit organisation Limited by Guarantee, the BBA looks to reinvest in the industry as a whole for the benefit of all stakeholders.



# What we do



### **Product Approval Certification**



**BBA Agrément Certification** 



**Reproduction Certification** 



**HAPAS** 



**Testing** 



**Audit and Inspection** 



**Management Systems** 



**UKCA Marking** 

# To date







**YEARS IN BUSINESS** 



72+
COUNTRIES REPRESENTED
by CLIENT BASE



400+
TESTING METHODOLOGIES



170+
BBA PEOPLE



ANNUAL INSPECTIONS AND ASSESSMENTS

#### What we'll cover;

- An overview of the Live Labs programme
- How Live Labs was created
- What activities have been undertaken
- Insights and learnings gained
- Next stage developments and the future concept
- Q&A



















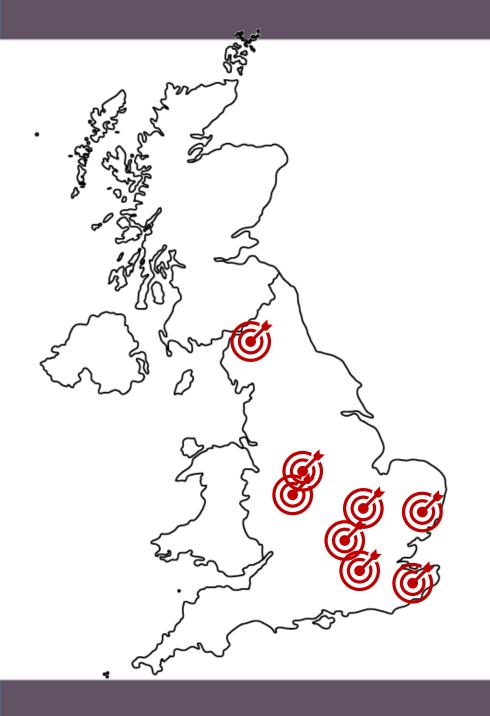




# **ADEPT SMART PLACES** LIVE LABS PROGRAMME

Twitter: @adeptlivelabs

www.adeptnet.org.uk/livelabs



- Cumbria
- Staffordshire
- West Midlands
- Central Bedfordshire
- Buckinghamshire
- Reading
- Suffolk
- Kent



Headlines









4 core themes (plus an emerging theme)











Smart Energy

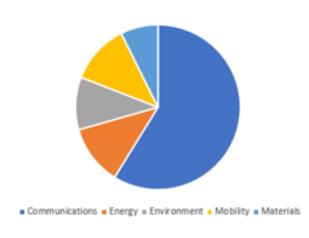
**Smart Mobility** 

Smart Environment (emerging)



Smart Materials Smart Communications

### Headlines



Utilities Support Studies Solar Sensors Micromobility Mesh newtorks Management systems Innovation Geothermal Drone Data suppliers Composite materials Car share Apps Analytics Air Quality Academic 14

Mix of projects

Mix of suppliers



1 further innovation competition within a Live Lab









Follow us on social media: 

@ADEPTLiveLabs #LiveLabs



# **Briefing & support**

- Political champion
- Understanding of senior stakeholders
- Articulating a simple, benefits based narrative
- Engaging legal & procurement early
- Regular briefings and updates





# **ELIVELABS** Planning & resourcing

- Dedicated PMO resource (inc. transformation teams)
- Not underestimating PM and other functions
- Having the time to thing
- Having wide perspectives
- Capitalise upon private sector skills
- Set clear boundaries between public / private





# Legal & procurement

- Engage early
- Don't underestimate the challenges
- Innovation is possible
- Lever from previous solutions
- Understand pace public vs. private is very different





### Roles & responsibilities

- Clarity between partners
- Clarity within the teams
- Outcomes focus on managing technical
- Commitment to programme and partners
- Collaborative "one team" approach





### **Clarity of communications**

- Control, checks and balances
- Support with and beyond scheme promoter (inc. DfT)
- Consistency of message and campaign planning
- Adherence to protocols
- Comms is a key part of success





# Resilience & change

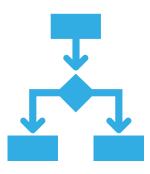
- Risk management
- Anticipating points of failure (fail fast)
- Planning for personnel change
- Managing SME change
- Scope creep and change





## **Outcomes and reporting**

- Importance of M&E
- Focusing on the outcomes & benefits
- Planning for time to evaluate outcomes
- Clarity of narrative, messaging and findings
- Share, share, share!



# Thank you



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Q&A